

Used Car Dealers Phoenix Arizona

The Used Car Dealers Phoenix Arizona Relies On

When you're shopping for a vehicle, the last thing you want is to buy from a fly-by-night operation that will be gone next week, with boarded-up windows and "going out of business" flyers fluttering across the parking lot. At the other extreme is the bloated Super Mega Dealership; with dozens of sales people hovering around the parking lot, waiting to pounce on shoppers as they come on the lot. Striking a balance are the DriveTime used car dealers Phoenix Arizona has come to know and respect.

Whether they're giant franchise dealerships or temporary trailers on 24-space parking lots, DriveTime is different from what you might be used to. For one, DriveTime is uncompromisingly friendly. We treat our customers like family—both before and after the sale is made. Because our financing program allows us to build a several-year relationship with our customers, we feel everyone's best served if our Go-to-Guys treat everyone with courtesy and professionalism.

The second big difference is our ability to approve anyone we want. Unlike other dealers, DriveTime doesn't have to go anywhere to find financing for its customers. We do our own financing in-house, which means we approve and underwrite our own loans. Since we focus almost exclusively on customers who have bad credit, you don't need to worry when you walk through our doors that you'll be rejected yet again.

Sifting Through the Used Car Dealers, Phoenix Arizona

Everywhere you go in the metro Phoenix area, you'll find auto dealers of every stripe. Luckily, just about anywhere you go in the Valley—whether it's in Phoenix, Mesa, Chandler or Glendale—you'll find a DriveTime dealership. We try to position our locations throughout the neighborhoods so that you're likely to have one close to where you live and work.

If you're a busy person, having a dealership close by is a bonus. But you don't have to come to a DriveTime location to get approved for auto financing. You can get pre-approved now online by visiting DriveTime's website. Once you're there, you can look at inventory, look at other locations, and find out more about what DriveTime stands for.

We know you have plenty of things to do, so you probably don't have time to visit all of the used car dealers Phoenix Arizona has to offer. So save yourself a trip and visit DriveTime first. You won't regret it!