

Cheap Used Cars Phoenix

Finding Cheap Used Cars, Phoenix, AZ

Life involves making choices, and often that means settling for less than you really want or need. Often, when people with bad credit look for a vehicle, they expect to get "less car" than they really might deserve. The problems begin when the cheap used cars Phoenix drivers buy turn out to be truly "cheap" and not just "inexpensive."

But the fact remains that people need cars they can afford. At DriveTime, we have the cheap used cars Phoenix shoppers want.

There are many kinds of car dealers. Some are large operations carrying several brands, with the support of large multinational auto makers. At the other end is the tiny, dirty car lot with a dozen 10-year old clunkers on it and a tattered "We Carry Contracts" sign flapping in the breeze. Neither the people at the top nor the bottom of the dealership spectrum is prepared to help auto buyers with have serious credit issues.

In the Phoenix market, only DriveTime combines large-dealership buying power and small dealership decision making with a proven record of financing people with bad credit. When it comes to cheap used cars, Phoenix is the place to go—as long as you go to DriveTime.

Quality Cheap Used Cars, Phoenix Metro Area

Everyone knows that new cars lose a huge portion of their value as soon as the buyer drives them off the lot. That's why most financial experts recommend buying a car that is just a couple of year old, rather than new. Cars that are 7-10 years old are nearing the end of their useful life. These high mileage vehicles tend to "nickel and dime" their owners into oblivion. This informs DriveTime's strategy of cars that are not too new, not too old. They're simply the best value.

Here's how DriveTime does it:

- We buy only late model, high quality cars.
- We subject all of our cars to a rigid 53-point inspection process. Those that don't pass inspection don't make it onto our lots.
- We support all vehicles sold with our industry-leading DriveCare limited warranty.
- We have a well-established network for after-sales repairs.

We don't expect a new car to be cheap, or a cheap car to be new. But most people expect a vehicle to perform up to expectation. So as you begin looking for a used car, cheap or not, pay attention to the model year and mileage of the vehicles you look at. Ask the dealers whether they provide a warranty. You might be surprised at the answers you hear.

Once you begin really shopping you'll know that, for cheap used cars Phoenix DriveTime dealers are the best place to start.